

Press Release

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Newly Formed Berk-Tek Leviton Technologies Alliance Provides Increased Customer Value

Alliance creates best-of-breed solution backed-by industry leading sales and support

Bothell, Washington, and New Holland, Pennsylvania – April 2, 2013 – Berk-Tek, a Nexans company, and Leviton announced today the completion of a long-term strategic agreement, creating the Berk-Tek Leviton Technologies alliance. The combined strength of Leviton’s extensive connectivity portfolio with the leading performance of Berk-Tek’s cables creates the industry’s premier copper and fiber solution that provides customers with a best-of-breed option for reliable and high-performance networks.

The Berk-Tek Leviton Technologies (BLT) alliance extends beyond marketing to include product development and manufacturing as well as joint sales and support. Both companies are leaders in copper and fiber networks for data centers, healthcare, financial, government and enterprise applications. Together, Berk-Tek and Leviton deliver the highest performance, pre-terminated copper and optical fiber solutions for data centers, capitalizing on both firms’ well-known capabilities. The scope of BLT is the United States and Canada as well as global customers that demand consistent network performance across all their networks. Both companies are mutually represented in the United States through industry-leading local sales representative companies that provide customers with a complete network infrastructure solution.

“Berk-Tek is the industry leader for cabling solutions and this agreement truly offers customers the highest level of service and return on investment in the industry,” said Ross Goldman, Vice President and General Manager of Leviton Network Solutions. “Together we offer customers, contractors and distributors a best-of-breed solution, outstanding value, industry-leading technology, support and quality.”

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“We are pleased to align with Leviton, whose enterprise and data center solutions combined with their expanded global reach allow us to provide exceptional value to our customers and channel partners,” stated Paul Trunk, President of Berk-Tek and Vice President and General Manager of Nexans LAN Division North America. “The combined product and engineering development offerings, backed by the joint sales and support model creates tailored end-to-end solutions to worldwide end users in all markets, resulting in customer satisfaction and loyalty,” he adds.

BLT projects are backed by a limited lifetime warranty and supported through an integrated contractor program. For more information on the alliance, visit berkteklevitontechnologies.com.

About Leviton Network Solutions

Leviton Network Solutions delivers complete network infrastructure systems for enterprise, data center, government, education, health care and residential markets around the globe. Solutions include copper and fiber optic connectivity, power distribution units, and much more. All Leviton products are engineered to exacting standards, offer industry-leading performance and are backed by the industry’s best service and support. Builders, contractors and other industry professionals consistently rank Leviton products as the most preferred brand in the industry. Make the smart choice for a better network. Learn more at leviton.com/ns or twitter.com/LevitonNS.

About Leviton

Leviton is the smart choice, providing the most comprehensive range of solutions to meet the needs of today’s residential, commercial and industrial buildings. Leveraging more than a century of experience, Leviton helps customers create sustainable, intelligent environments through its electrical wiring devices, network and data center connectivity solutions, and lighting energy management systems. From switches and receptacles, to daylight harvesting controls, networking systems, and equipment for charging electric vehicles, Leviton solutions help customers achieve savings in energy, time and cost, all while enhancing safety. For more information, visit www.leviton.com, <http://www.facebook.com/leviton>, <http://twitter.com/leviton> or <http://www.youtube.com/Levitonmfg>.

About Berk-Tek, A Nexans Company

For more than 50 years, Berk-Tek has been a leading manufacturer of more than 100 different network copper and fiber optic cable products. The company has led in the development of high-performance and enhanced fiber optic and UTP cables designed to transport high-speed data and voice transmissions. Berk-Tek has major manufacturing facilities at New Holland, PA, and Fuquay-Varina, NC. For more information, visit www.berktek.com.

About Nexans

With energy as the basis of its development, Nexans, worldwide expert in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation. Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future. With an industrial presence in 40 countries and commercial activities worldwide, Nexans employs 23,700 people and had sales in 2010 of 6 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com.

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